



Advantec Computer Systems is a rapidly growing manufacturer and distributor of computer systems and peripherals to resellers nationwide. We offer custom configured Servers, Desktop PC's, Notebooks and PC based solutions to meet varying customer needs. We are also one of the nation's largest distributors of Acer computer systems and Motion tablets.

Advantec is searching for aggressive results-oriented sales professionals to join our team. We are offering an outstanding sales career opportunity for an individual. This position will be responsible for the sale of custom-configured server and other business hardware solutions to Resellers (VARs, ISVs & OEMs) nationwide.

Responsibilities:

- Create relationships with new and existing customers
- Identify and qualify target accounts
- Ability to present Advantec's value proposition to perspective customers
- Provide frontline customer support to your customer base
- Meet monthly sales objectives and goals

Ideal candidate exhibits:

- A "make-it-happen" attitude with high energy
- Sales experience preferred, but willing to train the right individual
- Strong communication skills
- Superior customer service skills
- PC/Server/Notebook hardware knowledge preferred, but willing to train
- Willing to make cold calls
- Excellent interpersonal skills – A Team Player
- Dedication to professional performance
- 4 year college degree preferred

Benefits:

- Fun energetic environment
- Sales training
- Competitive base salary plus commission plan with significant potential
- Comprehensive health insurance benefits including dental
- 401K plan with company match
- Long term disability insurance
- Paid vacation plus sick/personal days and holidays

Email your resume with salary requirements in confidence to jobs@advanteconline.com
Please visit our website www.advanteconline.com to learn more about our organization.
Advantec Computer Systems, LLC is an Equal Opportunity Employer.